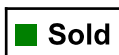
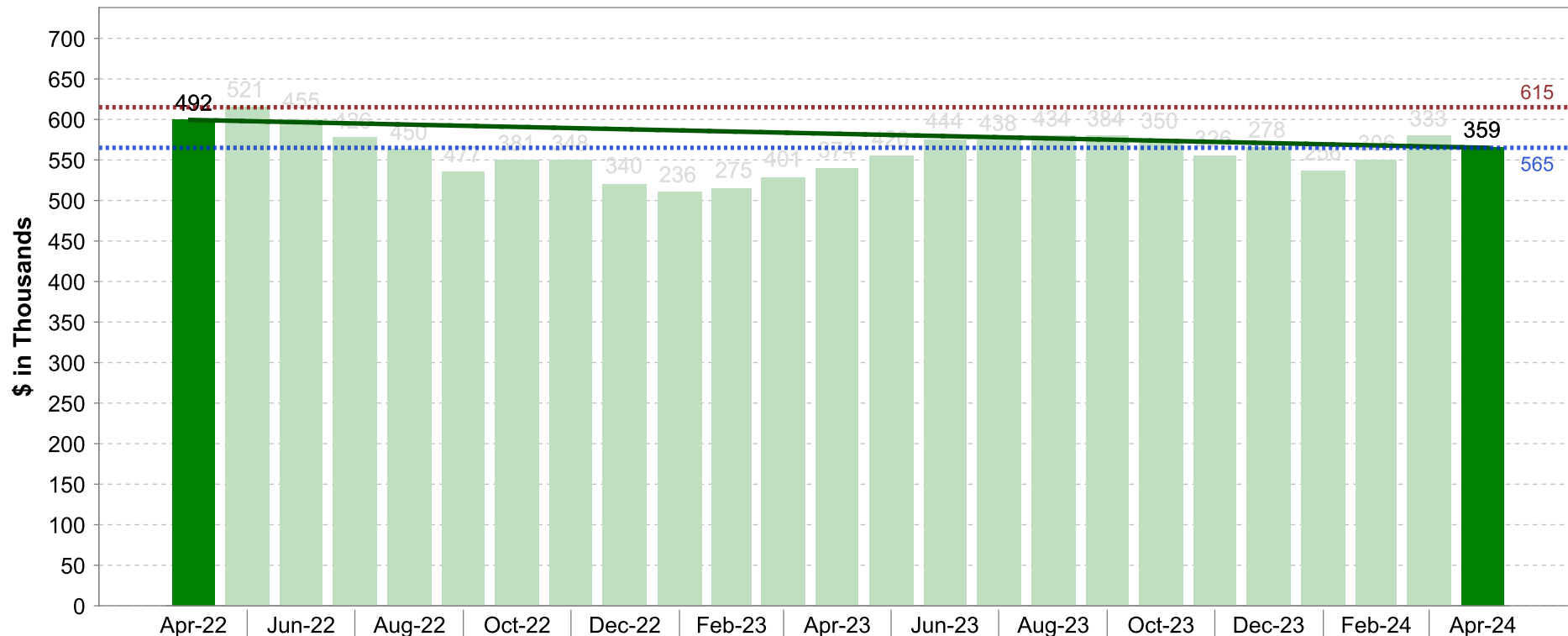


Market Dynamics

RE/MAX Gold - CA

Median Price (Sold)
2 Years (Monthly) 04/01/22 - 04/30/24



KEY INFORMATION

	Apr-22	Apr-24	Median Price Change	Percent Change
Sold	599,405	565,000	-34,405	-5.7

Sold -5.7%

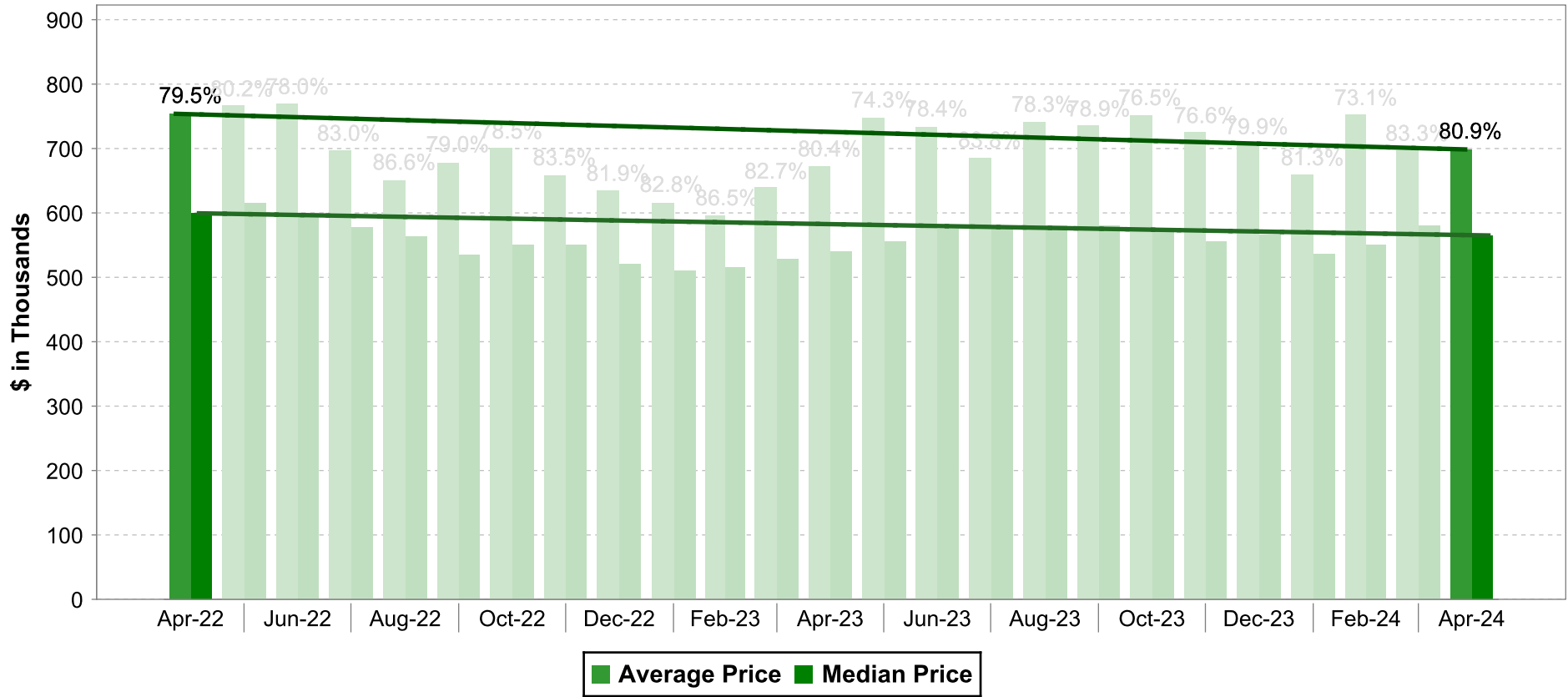
MLS: NNRMLS	Period: 2 Years (Monthly)	Price: All	Construction Type: All	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types:	Residential: (Single Family Residence)					Sq Ft: All
Counties:	Washoe					

Market Dynamics
Median Price (Sold)
2 Years (Monthly) 04/01/22 - 04/30/24

RE/MAX Gold - CA

Time Period	FOR SALE		UNDER CONTRACT		SOLD		OFF MARKET		NEW LISTINGS	
	Median \$	# Properties	Median \$	# Properties	Median \$	# Properties	Median \$	# Properties	Median \$	# Properties
Apr-24	697,995	1,068	589,995	429	565,000	359	694,900	47	629,500	496
Mar-24	675,000	1,018	575,900	401	580,000	333	815,403	45	605,998	436
Feb-24	674,950	963	579,900	332	549,975	306	739,900	49	579,000	353
Jan-24	673,279	989	559,900	322	536,500	256	790,000	57	582,450	328
Dec-23	669,925	1,016	539,475	260	565,500	278	699,000	95	559,900	209
Nov-23	665,500	1,189	559,975	278	555,413	326	904,498	104	569,000	287
Oct-23	665,000	1,317	585,000	326	575,000	350	656,995	89	585,000	381
Sep-23	672,500	1,350	599,000	339	580,250	384	698,000	75	599,900	427
Aug-23	677,000	1,416	569,900	395	580,000	434	709,950	98	585,000	543
Jul-23	675,000	1,357	572,000	413	574,475	438	779,000	71	614,990	533
Jun-23	660,000	1,344	579,900	455	575,000	444	749,990	65	625,000	584
May-23	659,995	1,239	585,000	428	555,000	420	659,995	51	615,000	559
Apr-23	646,000	1,132	569,900	395	540,000	374	699,900	57	598,995	473
Mar-23	622,938	1,114	535,654	393	528,500	401	687,500	62	559,000	434
Feb-23	624,925	1,108	539,950	374	515,000	275	659,900	54	559,950	329
Jan-23	620,000	1,203	529,250	324	509,985	236	712,998	100	559,975	266
Dec-22	610,000	1,372	531,000	266	520,000	340	649,900	169	534,998	254
Nov-22	599,900	1,627	525,000	318	550,000	348	622,500	191	557,500	290
Oct-22	599,999	1,863	550,000	334	549,995	381	649,700	192	560,000	427
Sep-22	600,000	1,965	560,000	366	535,000	477	615,000	163	558,165	554
Aug-22	609,000	2,067	549,900	500	563,500	450	630,000	156	550,000	608
Jul-22	624,900	1,999	574,975	409	577,500	426	675,000	131	589,000	722
Jun-22	630,000	1,755	579,975	376	600,000	455	699,000	102	590,000	864
May-22	649,000	1,416	599,000	463	615,000	521	707,000	62	619,000	763
Apr-22	649,992	1,184	599,900	505	599,405	492	835,000	26	625,000	748

Market Dynamics Sold Average vs. Median Price 2 Years (Monthly) 04/01/22 - 04/30/24



KEY INFORMATION

	Apr-22	Apr-24	Price Change	Percent Change
Average	753,872	698,598	-55,274	-7.3
Median	599,405	565,000	-34,405	-5.7



MLS: NNRMLS	Period: 2 Years (Monthly)	Price: All	Construction Type: All	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types:	Residential: (Single Family Residence)					Sq Ft: All
Counties:	Washoe					

Market Dynamics
Sold Average vs. Median Price
2 Years (Monthly) 04/01/22 - 04/30/24

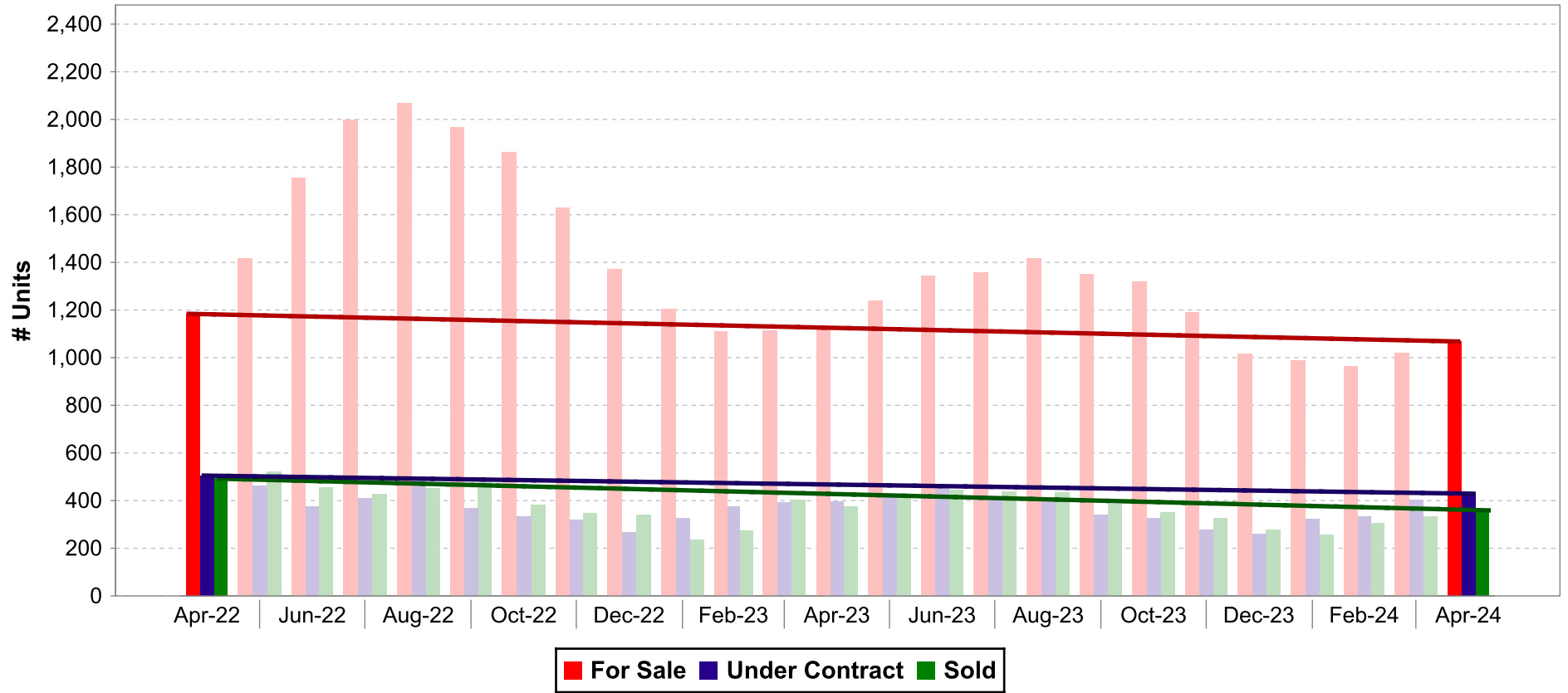
RE/MAX Gold - CA

Time Period	# Properties Sold	Sold Average \$	Sold Median \$	Average \$ - Median \$	Median \$ as % of Average \$	Sold Avg DOM
Apr-24	359	698,598	565,000	133,598	80.9	74
Mar-24	333	696,550	580,000	116,550	83.3	89
Feb-24	306	752,148	549,975	202,173	73.1	101
Jan-24	256	659,642	536,500	123,142	81.3	98
Dec-23	278	707,530	565,500	142,030	79.9	86
Nov-23	326	725,089	555,413	169,676	76.6	78
Oct-23	350	751,243	575,000	176,243	76.5	82
Sep-23	384	734,972	580,250	154,722	79.0	76
Aug-23	434	740,526	580,000	160,526	78.3	76
Jul-23	438	685,143	574,475	110,668	83.8	67
Jun-23	444	733,240	575,000	158,240	78.4	77
May-23	420	747,367	555,000	192,367	74.3	77
Apr-23	374	671,812	540,000	131,812	80.4	88
Mar-23	401	639,003	528,500	110,503	82.7	101
Feb-23	275	595,236	515,000	80,236	86.5	109
Jan-23	236	615,624	509,985	105,639	82.8	107
Dec-22	340	634,831	520,000	114,831	81.9	98
Nov-22	348	658,377	550,000	108,377	83.5	96
Oct-22	381	700,572	549,995	150,577	78.5	91
Sep-22	477	677,516	535,000	142,516	79.0	80
Aug-22	450	650,591	563,500	87,091	86.6	75
Jul-22	426	696,058	577,500	118,558	83.0	69
Jun-22	455	769,022	600,000	169,022	78.0	65
May-22	521	766,917	615,000	151,917	80.2	60
Apr-22	492	753,872	599,405	154,467	79.5	63

Market Dynamics

Supply & Demand - # Units (FS, UC, Sold)

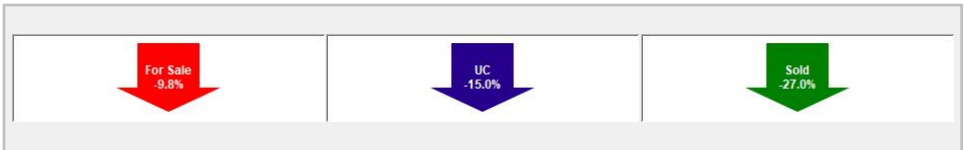
2 Years (Monthly) 04/01/22 - 04/30/24



■ For Sale
 ■ Under Contract
 ■ Sold

KEY INFORMATION

	Apr-22	Apr-24	# Units Change	Percent Change
For Sale	1,184.0	1,068.0	-116.0	-9.8
Under Contract	505.0	429.0	-76.0	-15.0
Sold	492.0	359.0	-133.0	-27.0



MLS: NNRMLS	Period: 2 Years (Monthly)	Price: All	Construction Type: All	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types: Residential: (Single Family Residence)						Sq Ft: All
Counties: Washoe						

Market Dynamics

Supply & Demand - # Units (FS, UC, Sold)

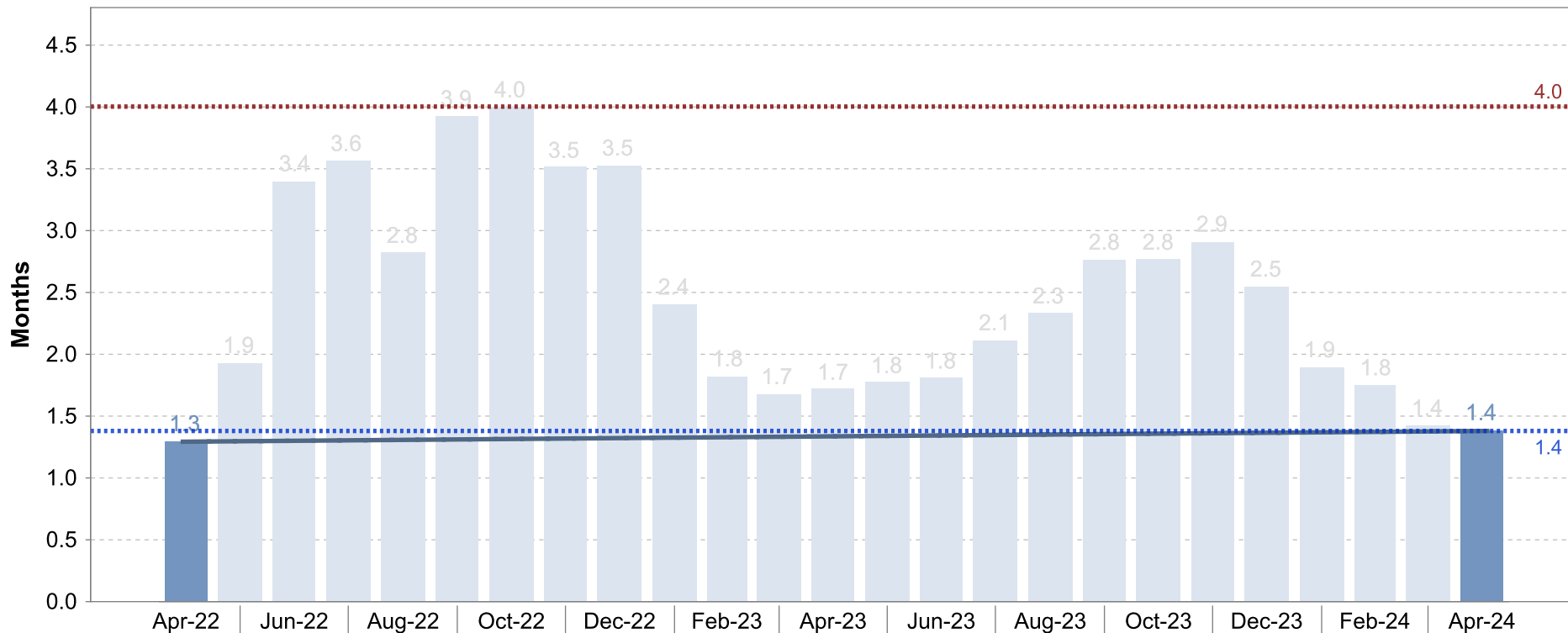
2 Years (Monthly) 04/01/22 - 04/30/24

RE/MAX Gold - CA

Time Period	FOR SALE		UNDER CONTRACT		SOLD		Off Market		NEW LISTINGS
	# Properties	Average DOM	# Properties	Average DOM	# Properties	Average DOM	# Properties	Average DOM	# Properties
Apr-24	1,068	91	429	42	359	74	47	90	496
Mar-24	1,018	99	401	71	333	89	45	122	436
Feb-24	963	113	332	96	306	101	49	105	353
Jan-24	989	118	322	92	256	98	57	116	328
Dec-23	1,016	122	260	96	278	86	95	127	209
Nov-23	1,189	107	278	81	326	78	104	122	287
Oct-23	1,317	96	326	82	350	82	89	114	381
Sep-23	1,350	89	339	76	384	76	75	98	427
Aug-23	1,416	81	395	70	434	76	98	87	543
Jul-23	1,357	79	413	70	438	67	71	89	533
Jun-23	1,344	78	455	73	444	77	65	107	584
May-23	1,239	82	428	70	420	77	51	118	559
Apr-23	1,132	91	395	76	374	88	57	118	473
Mar-23	1,114	99	393	84	401	101	62	136	434
Feb-23	1,108	110	374	103	275	109	54	125	329
Jan-23	1,203	116	324	111	236	107	100	140	266
Dec-22	1,372	113	266	106	340	98	169	138	254
Nov-22	1,627	99	318	99	348	96	191	95	290
Oct-22	1,863	86	334	87	381	91	192	90	427
Sep-22	1,965	77	366	87	477	80	163	88	554
Aug-22	2,067	68	500	77	450	75	156	65	608
Jul-22	1,999	59	409	67	426	69	131	64	722
Jun-22	1,755	51	376	57	455	65	102	64	864
May-22	1,416	48	463	54	521	60	62	46	763
Apr-22	1,184	47	505	55	492	63	26	62	748

Market Dynamics

Months Supply of Inventory (UC Calculation) 2 Years (Monthly) 04/01/22 - 04/30/24



■ **MSI-UC**

KEY INFORMATION

	Apr-22	Apr-24	MSI Change	Percent Change
MSI-UC	1.3	1.4	0.1	6.7



MLS: NNRMLS	Period: 2 Years (Monthly)	Price: All	Construction Type: All	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types:	Residential: (Single Family Residence)					Sq Ft: All
Counties:	Washoe					

Market Dynamics

Months Supply of Inventory (UC Calculation)

2 Years (Monthly) 04/01/22 - 04/30/24

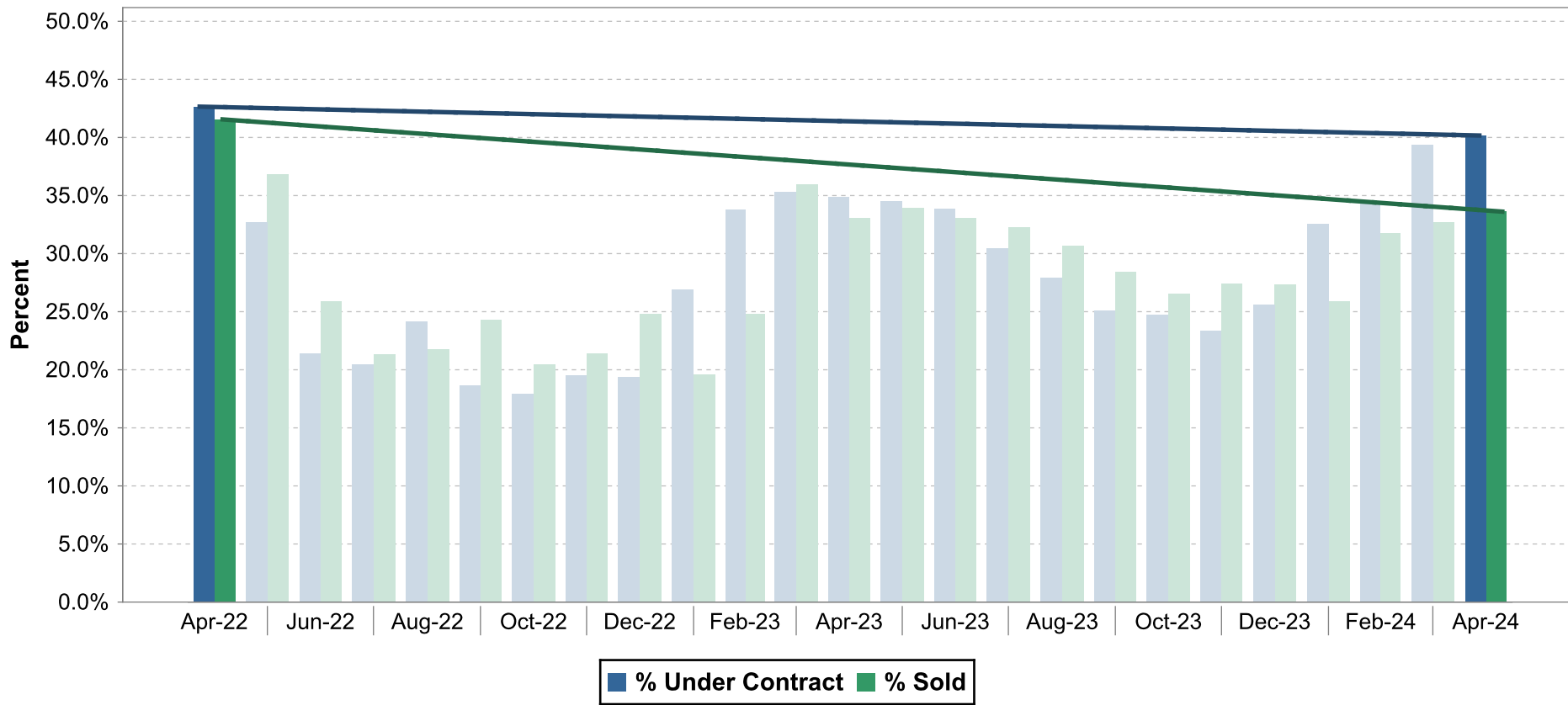
Time Period	MSI	NAR MSI	# For Sale Last Day of Month	# Under Contract	# Sold
Apr-24	1.4	1.6	592	429	359
Mar-24	1.4	1.7	572	401	333
Feb-24	1.8	1.9	582	332	306
Jan-24	1.9	2.4	610	322	256
Dec-23	2.5	2.4	661	260	278
Nov-23	2.9	2.5	807	278	326
Oct-23	2.8	2.6	902	326	350
Sep-23	2.8	2.4	936	339	384
Aug-23	2.3	2.1	923	395	434
Jul-23	2.1	2.0	873	413	438
Jun-23	1.8	1.9	824	455	444
May-23	1.8	1.8	760	428	420
Apr-23	1.7	1.8	680	395	374
Mar-23	1.7	1.6	659	393	401
Feb-23	1.8	2.5	680	374	275
Jan-23	2.4	3.3	779	324	236
Dec-22	3.5	2.8	937	266	340
Nov-22	3.5	3.2	1,118	318	348
Oct-22	4.0	3.5	1,337	334	381
Sep-22	3.9	3.0	1,436	366	477
Aug-22	2.8	3.1	1,411	500	450
Jul-22	3.6	3.4	1,459	409	426
Jun-22	3.4	2.8	1,277	376	455
May-22	1.9	1.7	891	463	521
Apr-22	1.3	1.3	653	505	492

Market Dynamics

RE/MAX Gold - CA

Sales Absorption

2 Years (Monthly) 04/01/22 - 04/30/24



% Under Contract **% Sold**

KEY INFORMATION

	Apr-22	Apr-24	Change	Percent Change
% Under Contract	42.65	40.17	-2.48	-5.8
% Sold	41.55	33.61	-7.94	-19.1



MLS: NNRMLS	Period: 2 Years (Monthly)	Price: All	Construction Type: All	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types:	Residential: (Single Family Residence)					Sq Ft: All
Counties:	Washoe					

Market Dynamics
Sales Absorption
2 Years (Monthly) 04/01/22 - 04/30/24

RE/MAX Gold - CA

Time Period	% of Properties Under Contract	% of Properties Sold	# Properties For Sale	# Properties Under Contract	# Properties Sold
Apr-24	40.2	33.6	1,068	429	359
Mar-24	39.4	32.7	1,018	401	333
Feb-24	34.5	31.8	963	332	306
Jan-24	32.6	25.9	989	322	256
Dec-23	25.6	27.4	1,016	260	278
Nov-23	23.4	27.4	1,189	278	326
Oct-23	24.8	26.6	1,317	326	350
Sep-23	25.1	28.4	1,350	339	384
Aug-23	27.9	30.6	1,416	395	434
Jul-23	30.4	32.3	1,357	413	438
Jun-23	33.8	33.0	1,344	455	444
May-23	34.5	33.9	1,239	428	420
Apr-23	34.9	33.0	1,132	395	374
Mar-23	35.3	36.0	1,114	393	401
Feb-23	33.8	24.8	1,108	374	275
Jan-23	26.9	19.6	1,203	324	236
Dec-22	19.4	24.8	1,372	266	340
Nov-22	19.6	21.4	1,627	318	348
Oct-22	17.9	20.4	1,863	334	381
Sep-22	18.6	24.3	1,965	366	477
Aug-22	24.2	21.8	2,067	500	450
Jul-22	20.5	21.3	1,999	409	426
Jun-22	21.4	25.9	1,755	376	455
May-22	32.7	36.8	1,416	463	521
Apr-22	42.6	41.6	1,184	505	492